

QUEENSLAND GOVERNMENT PROCUREMENT STATEMENT 2021



Queensland
Government

Minister's foreword

In 2017 the Queensland Government launched the *Buy Queensland* approach to procurement.

This approach fundamentally changed the way Queensland Government buys – it shifted the emphasis firmly in favour of Queenslanders to ensure that every dollar government invests supports as many local jobs and businesses as possible.

It is about ensuring that procurement supports economic, environmental and social outcomes that support the long-term well-being of our communities. It is about creating genuine, quality, secure ongoing jobs for Queenslanders.

Since the start of *Buy Queensland* we have continued to enhance our approach. This has included the introduction of our Ethical Supplier Mandate and Ethical Supplier Threshold to combat unethical suppliers and thereby ensure a level playing field for all businesses. It is also about ensuring that we manage our procurement function well, by continuing our investment in enhanced procurement data and analytics to ensure procurement can drive these better outcomes.

The release of this – our first Procurement Statement – clearly shows the progress that has been made since the launch of *Buy Queensland*.

We have come so far with *Buy Queensland*, and there is potential to do even more. That is why, beginning in 2021, we will be taking stock of our progress to date, and looking at procurement to ensure the journey of improvement we have already commenced continues the drive toward achieving a leading level of maturity across the board.

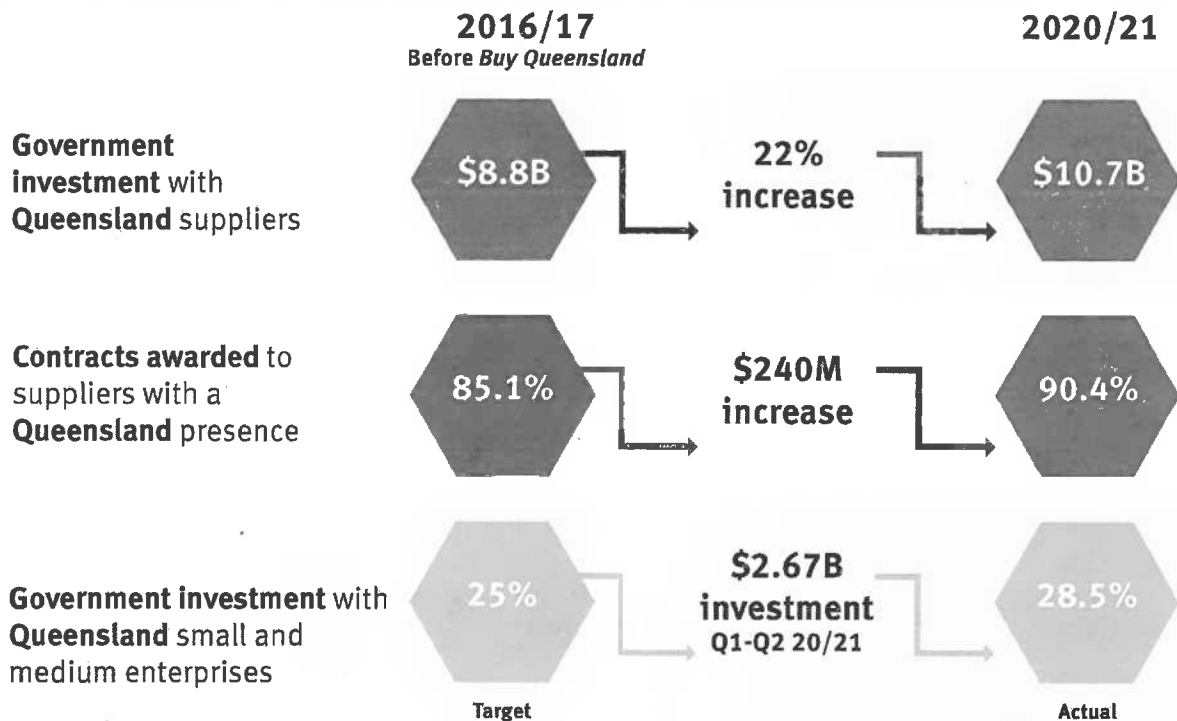
We want to ensure that our investment in procurement continues to make a real difference to the lives of every Queenslander.

I look forward to providing further Procurement Statements into the future.



The Honourable Mick de Brenni MP
Minister for Energy, Renewables and Hydrogen
and Minister for Public Works and Procurement

Progress since the launch of *Buy Queensland*



BUY Queensland

What is *Buy Queensland*?

***Buy Queensland* is supporting local jobs and delivering genuine opportunities for local businesses to supply to the Queensland Government.**

Buy Queensland works to ensure Queenslanders benefit from the government's significant investment in goods, services, and infrastructure. It supports local jobs, local businesses, and better social outcomes for local communities.

Government expenditure is big business for suppliers of all sizes. The way Queensland Government buys has changed. We're looking beyond the cheapest price. It's about the overall benefit to Queenslanders and, particularly, to local economies.

The *Buy Queensland* approach continues to deliver for the benefit of Queenslanders through:

- sourcing at least 25% of procurement by value from Queensland small and medium sized enterprises (SMEs), and making it easier for Queensland SMEs to supply to the government
- local economic benefits and reinforcing local means local
- ensuring quality, safe workplaces
- adopting Best Practice Principles and best practice industry conditions on major government projects
- social value when buying for Queensland
- prioritising genuine Queensland food and beverages
- strengthening the compliance function and doing business with ethical suppliers
- opportunities for apprentices and trainees on government projects
- increasing procurement with Aboriginal businesses and Torres Strait Islander businesses.

How Queensland Government procurement works

The Queensland Government has established an agency-led procurement operating model.

Under this model agencies are accountable for their own procurement activities through a category management model.

Taking a category management approach represents best-practice procurement across government. There are six major categories of spend (category groups). Each category group is managed by a lead agency and governed by a category council that oversees each category's strategy. The six Queensland Government categories are:

- Building construction and maintenance
- General goods and services
- Information and communication technology
- Medical goods and services
- Social services
- Transport infrastructure and services.

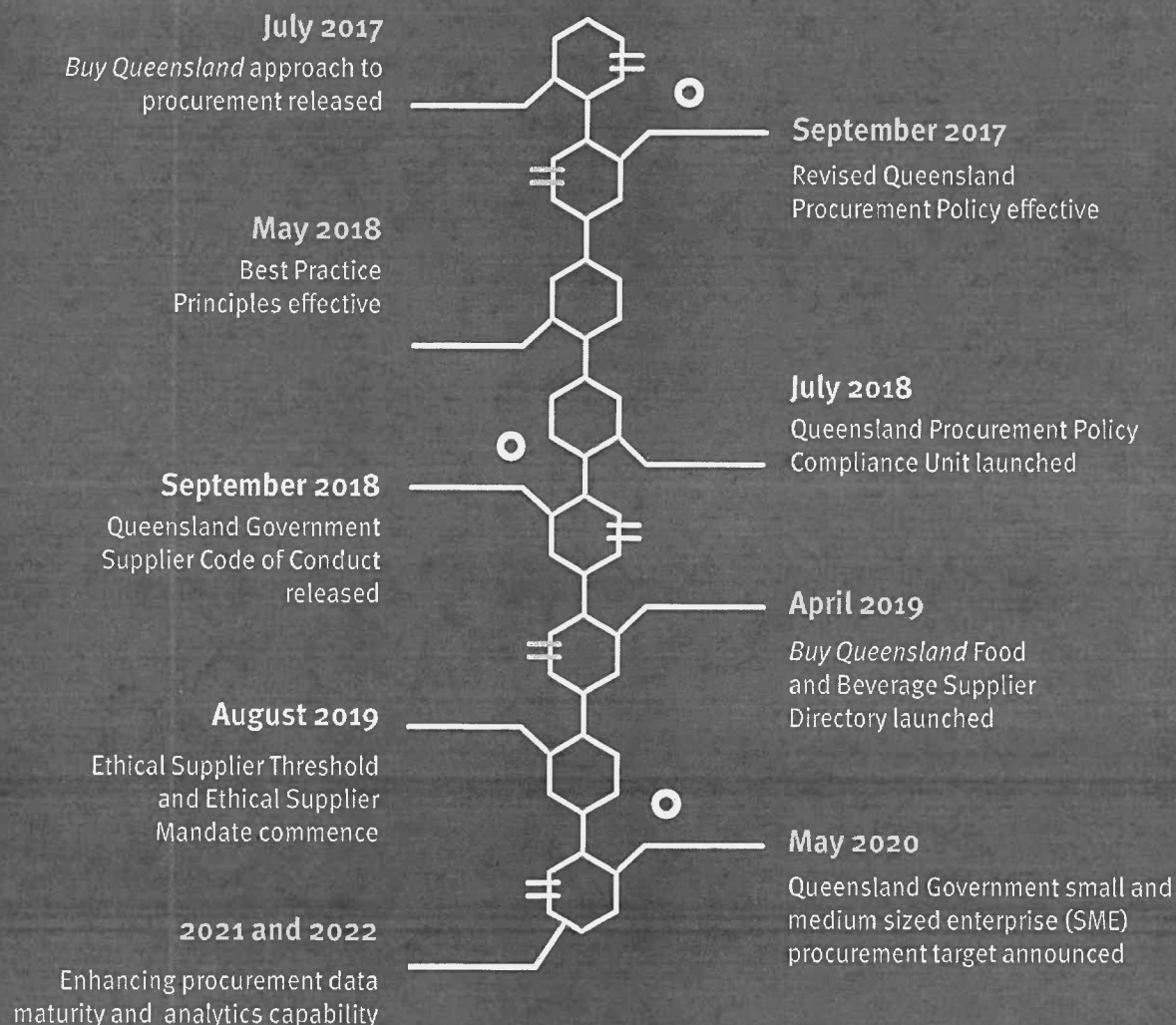
Queensland Government Procurement Policy Branch (formerly known as the Office of the Chief Advisor – Procurement) provides expert procurement policy advice and support to agencies. It is responsible for administering the overarching policy for procurement, the Queensland Procurement Policy.

Delivering procurement reform

The 2015 *Review of Queensland Government Procurement* clearly identified the need for reform. The Queensland Government has successfully delivered on the vision set by the review by:

- ✓ changing the Queensland Procurement Policy to reflect that ensuring value for money is more than just choosing the cheapest price
- ✓ launching the Queensland Government Forward Procurement Pipeline to give businesses visibility of potential future supply opportunities
- ✓ improving industry engagement through the establishment of the Procurement Industry Advisory Group, along with industry reference groups for categories
- ✓ increasing procurement officer capability through Skills2Procure, a whole-of-government training and development initiative
- ✓ strengthening governance through the establishment of the Queensland Government Procurement Committee and category councils
- ✓ successfully embedding an agency-led model for procurement, enabled by a central body, Queensland Government Procurement Policy Branch (formerly known as the Office of the Chief Advisor – Procurement).

Timeline of reforms



Queensland Legislative Assembly

Number: 5721T 1328



02 SEP 2021

Tabled

By Leave

MP: Hon De Bruin

Clerk's Signature:

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