

**Question on Notice
No. 224
Asked on 20 March 2014**

MR MINNIKIN ASKED THE MINISTER FOR TOURISM, MAJOR EVENTS, SMALL BUSINESS AND THE COMMONWEALTH GAMES (MRS STUCKEY)—

QUESTION:

Will the Minister advise what is being done to assist small and medium sized businesses with the tendering process to the Queensland Government in the Chatsworth Electorate?

ANSWER:

The Queensland Government is committed to supporting all Queensland businesses including approximately 4,500 small and medium sized business owners and operators in Chatsworth. Chatsworth businesses operate in a broad range of different sectors with 18.5% of businesses in the construction sector. It is important that those business operators, interested in tendering for Queensland Government business, have readily available advice on the tendering process.

The Queensland Government's Business and Industry Portal provides a comprehensive range of information and services to support Queensland business. A new suite of online tendering support resources was recently launched on this portal. The resources are designed to assist small and medium sized businesses to understand the Queensland Government tendering process, assess current supply capability, and support competitive tender responses to Queensland Government tender opportunities. These resources are available at <http://www.business.qld.gov.au/business/running/winning-new-business>.

The new suite of tendering resources include:

- A series of revised and re-organised 'guides' that step businesses progressively through the process of supplying to government. The guides provide key points and tips for developing competitive tenders.
- A 'fit to supply' diagnostic tool that assists businesses in determining their existing supplier capability and whether they are ready to participate in tender processes.
- A specialised search function that enables businesses to query the 'QTenders' database for government open tender opportunities, using simple intuitive search terms.

These new resources will also help businesses to take maximum advantage of upcoming goods and services contract opportunities associated with the Gold Coast 2018 Commonwealth Games.