## Question on Notice No 923 Asked on 26 May 2006

MR QUINN asked the Minister for Transport and Main Roads (MR LUCAS) -

## QUESTION:

For 2001-02, 2002-03, 2003-04, 2004-05 and 2005-06 (year to date) will he detail all Department of Transport and Main Roads advertising campaigns and promotional material broken down by (a) the name of the advertising campaign/promotional material, (b) media publications in which is appears, (c) the dates that the advertising campaign/promotional material appeared in the media and (d) total cost of the advertising campaign/promotional material?

## ANSWER:

I thank the Honourable Member for his question.

The portfolio undertakes advertising and promotional activity to provide key information to the community, such as information on its products and services including marine and road safety, public transport initiatives to name a few. The departments advise that when planning an advertising campaign, robust research findings are used to determine the audiences being targeted for the specific message (product/service), and liaison is undertaken with the media agency to provide a media strategy to best deliver this message to key audiences.

The publications selected for any advertising campaigns are to inform or educate the public or generate positive attitudinal or behavioural changes in the public, in relation to the services, activities, projects, laws or policies of the department. For those messages requiring exposure to a larger audience a wider range of regional papers and city dailies are selected in addition to targeted publications. Campaign advertising does not include public notices, tender advertisements, road closure advice, or other one-off operational advertisements.

I am advised that due to the multi-faceted and onerous nature of the question and the time involved for departmental staff in responding to this Question on Notice, and the fact that many of the historical documents required to source this data have been archived, information across all the years requested is not accessible, and that some figures are estimates based on the information available.

The Department advises that the following items of expenditure have been incurred for amounts equal to or above \$5,000 in any one year period. The portfolio uses Mediacom and TMP Worldwide for media planning and buying. These organisations are the preferred media agencies of the state government for both campaign and non-campaign advertising. The honourable member is welcome to request information on 2005/06 activities at the conclusion of the financial year.

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Campaign Name   Media Publications   2001-02   2002-03   2003-04   2004-05
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			1		
Lifejacket Lifesaver		\$5, 410			
	Sunshine Coast Daily	Jul- Jun			
	VMR newsletter				
	Qld yachting quarterly				
Don't Dump. Sewage	Gold Coast Bulletin			\$33, 310	
does damage	Courier Mail			Nov-Jan	
	Sunshine Coast Daily			Apr-May	
	Noosa News				
	Gympie Times				
	Fraser Coast Chronicle				
	Bundaberg News Mail				
	Gladstone Observer				
	Rockhampton Morning				
	Bulletin				
	Mackay Daily Mercury				
	Townsville Bulletin				
	Cairns Post				
	Queensland Fishing				
	Monthly				
	Bush n Beach Fishing				
	Fish & Boat				
	Let's Go Fishing				
Safety regulation	Gold Coast Bulletin			\$11,434	
changes (Regulatory	Courier Mail			July	
Impact Statement	Sunshine Coast Daily				
activity for consultation)	Noosa News				
CONSUITATION)	Gympie Times				
	Fraser Coast Chronicle				
	Bundaberg News Mail				
	Gladstone Observer				
	Rockhampton Morning				

13 June 2006 A:\MBN3989\_QoN923.doc

	Bulletin		
	Mackay Daily Mercury Townsville Bulletin		
	Cairns Post		<b>.</b>
Safety regulation	Gold Coast Bulletin		\$5,162
changes 2004	Courier Mail		Dec
	Sunshine Coast Daily		
	Noosa News		
	Gympie Times		
	Fraser Coast Chronicle		
	Bundaberg News Mail		
	Gladstone Observer		
	Rockhampton Morning		
	Bulletin		
	Mackay Daily Mercury		
	Townsville Bulletin		
	Cairns Post		
	Queensland Fishing		
	Monthly		
	Bush n Beach Fishing		
	Fish & Boat		
	Let's Go Fishing		
Sewage legislation	Gold Coast Bulletin		\$7,235
changes public	Sunshine Coast Daily		Oct
education	Noosa News		
	Fraser Coast Chronicle		
	Bundaberg News Mail		
	Rockhampton Morning		
	Bulletin		
	Mackay Daily Mercury		
	Whitsunday Times		
	Townsville Bulletin		
	Cairns Post		
	Queensland Fishing		

26 June 2006 Page 3 of 11

	Monthly Bush n Beach Fishing Fish & Boat Let's Go Fishing				
Trade campaign - press	Aust Financial Review	\$84,477 Aug - Apr	\$26,723 Aug - Apr	\$10,012 Aug - Sept	
	Lloyds List DCN	\$5,859 Aug - Jun	\$5,859 Aug - Apr		
	Qld Country Life	\$8,036 Aug-Apr	9 .		
	First Charlton Communication	\$5,500 Oct			
Visitors Centre – press	Brisbane Marketing Visitors Guide, brochure and convention planner				\$5,536
	Eye on Brisbane				\$7,645 Sept-Jun
Corporate – press	Port Tidings column: Wynnum Herald City North News Redcliffe & Bayside Herald		\$14,000 11 months excl. Jan	\$15,200 11 months excl. Jan	\$15,200 11 months excl. Jan
General advertising in the Observer	The Observer	\$6,437	\$8,476	\$15,355	\$15,666
Port Open Day	The Observer	\$5,000 Aug		\$6,624 Jul-Nov	

26 June 2006 Page 4 of 11

Congratulations Ads	Cairns Post	\$12,412	\$23,771	\$11,224	
TransLink "Easy to	Courier Mail				\$862,995.43
Catch"- integrated	Sunday Mail				Jun-Aug
ticketing	Gold Coast Bulletin				
	Sunshine Coast Daily				
	All Quest publications				
	Other SEQ				
	independents				
	Street press- Rave				
	Tourist publications				
Christmas and NYE	Courier Mail				\$64,602.15
public transport	Sunday Mail				Dec-Jan
services	Gold Coast Bulletin				
	Sunshine Coast Daily				
	All Quest publications				
	Other SEQ				
	independents				
Olympic Games road	Outdoor Advertising Airport Advertising	\$250,000*			
safety: this campaign	Boomgate Advertising	Aug-Jan			
promoted pedestrian	Truck Panel Advertising	9			
safety and the Fatal 4.	Convenience Advertising				
	Metrolite Press:				
	Aussie Holiday Makers				
	Guide, and tourist				
	magazines ( <i>This week in</i>				
	Brisbane, Point Out, Your				
	Guide – Brisbane SEQ,				
	Destination Cairns, The				
	Townsville Magazine)				
Unregistered Vehicles	Press:	\$304,000 for			

26 June 2006 Page 5 of 11

run in conjunction with	Sunday Mail, Courier			
run in conjunction with illegible plates which	Mail, Cairns Post, Fraser	both		
• '	Coast Chronicle,	campaigns*		
encouraged motorists to register their vehicles	Gladstone Observer,	Jun-Jul		
and ensure number	Gold Coast Bulletin,			
plates were visible.	Gympie Times, Ipswich			
plates were visible.				
Illogible Dietes	QLD Times, Mackay Daily Mercury, Mt. Isa			
Illegible Plates	NW Star, Rockhampton			
	Morning Bulletin,			
	Sunshine Coast Daily, Toowoomba Chronicle,			
	Townsville Bulletin,			
	•			
Older De de de'e e	Warwick Daily News Press:	Ф55 000		
Older Pedestrians -	50 Something, The	\$55,000		
provided older	Australian Senior,	Jun-Sep		
pedestrians with tips on	Sunday Mail, Bundaberg News Mail, Cairns Post			
how to get across the	Fraser Coast Chronicle,			
road safely.	Gladstone Observer,			
	Gold Coast Bulletin, Gympie Times,			
	Queensland Times,			
	Mackay Daily Mercury,			
	Mt Isa North West Star,			
	Rockhampton Morning Bulletin, Sunshine Coast			
	Daily, Toowoomba			
	Chronicle, Townsville			
	Bulletin, Warwick Daily News			
	Outdoor			
School Transport Safety	Direct mail: most	\$1M*		
-aimed to create	Queensland households	Jan-Jul		
awareness of a	and private mail services Radio	Jan Jan		
guidebook for parents	Bus shelter panels			
garachook for parents	1	l	l	

26 June 2006 Page 6 of 11

which would be direct- mailed and the importance of taking the time to teach children about road safety.	Bus Panels Taxi Backs Outdoor Billboards Press: Northside Chronicle South East Advertiser North West News Southern News Caboolture Shire Herald Southern Star Bayside Bulletin Ipswich Advertiser Sunday Mail		
Fatigue This campaign launched the "Rest or RIP" campaign and encouraged motorists to stop each 2 hours for a 15 minute break	Outdoor Truck Panels Convenience Advertising Press: major regional	\$300,000* Jun-Nov	
50K implementation This campaign created an understanding in regional Queensland of the 50k local street speed limit.	Bundaberg News Mail Fraser Coast Chronicle Gladstone Observer Gympie Times Mt Isa North west Star Rockhampton morning Bulletin Toowoomba Chronicle Warwick daily News Biloela Central Telegraph Blackwater Herald Charleville Western Times Chinchilla News and Murilla Advertiser Dalby Herald Emerald Central Queensland News Kingaroy South Burnett Times	\$690,000* Jan-Feb	

26 June 2006 Page 7 of 11

T T T T T T T T T T T T T T T T T T T	
Monto central and North	
Burnett Times	
Roma Western Star	
Stanthorpe Border Post	
St George Ballone	
Beacon	
Whitsunday Times	
Miners Midweek	
Cairns Post	
Townsville Bulletin	
Atherton Tablelander	
Ayr Advocate	
Bowen independent	
Cairns Sun	
Charters Towers	
Northern Miner	
Home Hill Observer	
Ingham Herbert River	
Express	
Innisfail Advocate	
Mareeba Tablelands	
Advertiser	
Port Douglas Mossman	
Gazette	
Townsville Sun	
Clifton Courier	
Crows Nest Advertiser	
Goondiwindi Argus	
Longreach Leader	
Oakey Champion	
Pittsworth Sentinel	
Tully Times	
Northern Services	
Courier	
Warwick Southern Free	
Times	
Fraser Coast Wide Bay	
Bulletin	
Hervey Bay Independent	
Beaudesert Times	
Jimboomba Times	
Proserpine Guardian	
Allora Advertiser	
Allora Auvertiser	

26 June 2006 Page 8 of 11

	Childers Isis Town and Country Cooktown Local News Cunnamulla Western Star Kilcoy Sentinel Torres News Weipa Bulletin Queensland Country Life Maryborough Heritage Herald Bundaberg Bugle Mackay Pioneer News		
Share the Roads	Gold Coast Bulletin	\$94,390	
This campaign was run		Nov-Feb	
on the Gold Coast only			
to address a specific			
need. It encourages			
motorists and cyclists to			
share the roads.			
Illegible Plates campaign This campaign asks motorists to check their number plates and replace them if they are not visible.	Press: Sunday Mail, Courier Mail, Bundaberg News Mail, Cairns Post, Fraser Coast Chronicle, Gladstone Observer, Gold Coast Bulletin, Gympie Times, Ipswich QLD Times, Mackay Daily Mercury, Mt. Isa NW Star, Rockhampton Morning Bulletin, Sunshine Coast Daily, The Weekender, Toowoomba Chronicle, Townsville Bulletin Warwick Southern Free Times, Queensland	\$115,000 Apr-Jun	
	Country Life, North Queensland Register		

26 June 2006 Page 9 of 11

Penalties and Sanctions	Sunday Mail Courier Mail Bundaberg News Mail Cairns Post Fraser Coast Gladstone Observer Gold Coast Bulletin Gympie Times Mackay Daily Mercury Mt Isa North West Star Rockhampton M. Bulletin Sunshine Coast Daily Toowoomba Chronicle Townsville Bulletin Warwick Daily News Torres News		\$86,000 Nov-Dec	
Illegible Plates	Qld metropolitan and		\$192,354	
megiole i lates	regional papers		May-Aug	
Penalties and Sanctions	The Sunday Mail, The Courier-Mail, Ipswich Queensland Times, Toowoomba Chronicle, Warwick daily News, Gold Coast Bulletin, Sunshine Coast Daily, Gympie Times, Bundaberg News Mail, Bundaberg Guardian, Fraser Coast Chronicle, Rockhampton Morning Bulletin, Gladstone Observer, Mackay Daily Mercury, Townsville Bulletin, Cairns Post, Mt Isa North west Star,		iviay-Aug	\$90,000* Oct-Dec

26 June 2006 Page 10 of 11

	North Queensland	
	register, Mt Isa North	
	West Country	
Fatigue	Outdoor Truck Backs	\$784,977
	Press	Jul-Mai
Seat belts	Sunday Mail, Courier Mail, Ipswich Times,	\$811,900
	Toowoomba Chronicle, Warwick Daily News,	Oct-Jar
	Gold Coast Bulletin,	
	Sunshine Coast Daily, Gympie Times,	
	Bundaberg News Mail,	
	Fraser Coast Chronicle, Bundaberg Guardian,	
	Rockhampton Morning	
	Bulletin, Gladstone Observer, Mackay Daily	
	Mercury, Townsville	
	Bulletin, Cairns Post, North West Star,	
	Queensland Country Life, North Qld Register, Nth	
	West Country, Koori Mail, Torres News	

• Please note the figures indicated with \* are for total campaign costs, including creative production, media placement in mainstream, regional and trade press, radio and television. The figures also include public relations costs. It was not possible to break figures down into further detail due to:

o changes in media buying agency meaning some files are unavailable

Some internal files have been archived.

26 June 2006 Page 11 of 11